

Message Text

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PAGE 01 SANTIA 03120 032158Z

72

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-05 RSC-01 DRC-01 /018 W

----- 001568

R 032100Z JUN 74

FM AMEMBASSY SANTIAGO

TO SECSTATE WASHDC 8822

C O N F I D E N T I A L SANTIAGO 3120

E.O. 11652: GDS

TAGS: EIND, CI

SUBJ: TRADE OPPORTUNITIES: PREFAB HOUSING; CONSULTING AND SMALL
INDUSTRY

PASS COMMERCE

REF: SANTIAGO 3004 AND 3006

1. HERNAN GARCIA, ODEPLAN OFFICIAL, WILL BE IN WASHINGTON
JUNE 5, 6, AND 7 TO TALK WITH US FIRMS INTERESTED IN GOC'S
PREFAB HOUSING AND SMALL INDUSTRY "PLANS" REPORTED REFTELS.

2. EMBASSY HAS LEARNED THAT NEITHER "PLAN" HAS BEEN FULLY
APPROVED BY GOC AND THAT CONSIDERABLE OPPOSITION EXISTS TO
SPENDING FOREIGN EXCHANGE ON SCALES CONTEMPLATED. GARCIA'S
ROLE ALSO MURKY, BUT WE THINK HE REPRESENTING SMALL GO-GO
FACTION IN JUNTA'S ECONOMIC ADVISORY GROUP (CANESSA) AND NOT
RPT NOT ODELPLAN. DESPITE THESE FACTORS, EMBASSY THINKS
THERE IS ENOUGH POSSIBILITY THAT SOMETHING MAY EVENTUALLY DEVELOP
IN THESE FIELDS FOR INTERESTED FIRMS TO PROVIDE GARCIA INFO ON
AVAILABILITIES AND COSTS.

3. GARCIA WILL CALL THOMAS BREWER, USDOC, REGARDING APPOINTMENTS.
POPPER

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NNN

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